



In the next five years, the energy industry will go through the same customer-driven transformation that has been revolutionizing the telephone industry for the last 20 years.

Large coal and nuclear plants are shutting down at a rapid rate. By 2020 up to one-third of U.S. power is projected to come from cleaner, more efficient, energy sources including solar, storage and micro-grids that are owned by customers and not under the control of traditional utilities. Bringing these resources onto the energy grid is one of the fastest growing and most exciting career paths in energy, business and technology.

TANGENT OVERVIEW

Tangent Energy Solutions, Inc. is a venture-backed, distributed energy and technology company who, in the words of [Greentech Media](#) “...forges the customer-to-grid distributed energy connection.”

The Tangent team has a proven track record in customer – to-grid technology software, renewable project development, energy efficiency, demand response, power markets, and Commercial and Industrial energy systems.

Tangent offers employees the dynamic environment and high growth opportunity of an early-stage venture company, balanced by record successes that are commonly associated with larger, more established companies. These include exclusive partnerships with industry leading equipment, energy, and project financing partners, and blue chip commercial and industrial customers with requirements that other early stage companies cannot fulfill. Tangent’s executive team includes industry veterans that have led multiple start-up companies through successful exits.

To continue leading this segment, Tangent is actively hiring engineering and business majors with a commitment to excellence, a desire to make an immediate impact, and an appetite for the excitement and opportunities of a fast growing, seasoned start-up company to work alongside experienced, committed, energy experts.

RENEWABLES MARKET MANAGER – SOLAR AND STORAGE

The Renewables Market Manager is a key contributor to Tangent’s Solar and Storage business unit. This position supports the team by providing product, market, technical and financial evaluations of Tangent’s existing and prospective commercial, industrial and utility customers. Training will be provided but the right candidate already has an understanding of the terms, equipment and market drivers of the solar and/or renewable energy industry.

Key Responsibilities:

- Market analysis of current and anticipated solar/storage financial incentives, interconnection policies and general market intelligence.
- Technical evaluations of solar and storage product lines.
- Financial modeling of project and market opportunities.
- Sales support with proposal generation and submission assistance.
- System design and project estimating assistance.

Required Skills and Qualifications:

- Strong initiative and ability to work independently and proactively.
- Ability to identify problems, develop solutions, and conduct analysis independently and in collaboration with a team.
- Strong attention to detail, verbal, listening and math skills
- Proficient in Microsoft office
- Bachelor’s Degree required
- Distributed energy resources (DER) knowledge and experience desired
- Engineering degree is a plus